# SHAREPOINT CREDIT UNION

# FINANCIAL STATEMENTS

# YEARS ENDED DECEMBER 31, 2013 AND 2012

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# **INDEPENDENT AUDITORS' REPORT**

Supervisory Committee and Board of Directors SharePoint Credit Union Hopkins, Minnesota

## **Report on Financial Statements**

We have audited the accompanying financial statements of SharePoint Credit Union, which comprise the statements of financial condition as of December 31, 2013 and 2012, and the related statements of income, changes in comprehensive income, members' equity, and cash flows for the years then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



# Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of SharePoint Credit Union as of December 31, 2013 and 2012, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Clifton Larson Allen LLP

CliftonLarsonAllen LLP

Minneapolis, Minnesota April 16, 2014

# SHAREPOINT CREDIT UNION STATEMENTS OF FINANCIAL CONDITION DECEMBER 31, 2013 AND 2012

400570	2013	2012	
ASSETS			
Cash and Cash Equivalents	\$ 8,122,346	\$ 12,964,546	
Deposits in Other Financial Institutions	3,620,000	5,655,000	
Securities - Available for Sale	41,845,522	41,869,893	
Loans Held for Sale	548,675	1,034,478	
Loans, Net	120,792,373	109,034,503	
Accrued Interest Receivable	402,310	404,223	
Premises and Equipment, Net	518,432	730,430	
NCUSIF Deposit	1,538,717	1,496,106	
Other Assets	5,021,785	4,843,972	
Total Assets	\$ 182,410,160	\$ 178,033,151	
LIABILITIES AND MEMBERS' EQUITY			
LIABILITIES			
Members' Share and Savings Accounts	\$ 160,159,182	\$ 156,750,133	
Accrued Expenses and Other Liabilities	1,527,016	1,117,284	
Total Liabilities	161,686,198	157,867,417	
MEMBERS' EQUITY			
Regular Reserves	4,464,762	4,464,762	
Undivided Earnings	16,202,165	15,194,008	
Accumulated Other Comprehensive Income	57,035	506,964	
Total Members' Equity	20,723,962	20,165,734	
Total Liabilities and Members' Equity	\$ 182,410,160	\$ 178,033,151	

See accompanying Notes to Financial Statements.

# SHAREPOINT CREDIT UNION STATEMENTS OF INCOME YEARS ENDED DECEMBER 31, 2013 AND 2012

	2013	2012
INTEREST INCOME		
Loans	\$ 5,678,332	\$ 5,583,441
Securities and Interest Bearing Deposits	643,922	873,614
Total Interest Income	6,322,254	6,457,055
INTEREST EXPENSE	1,114,214	1,347,954
Net Interest Income	5,208,040	5,109,101
PROVISION FOR LOAN LOSSES	284,800	493,659
Net Interest Income After Provision for Loan Losses	4,923,240	4,615,442
NON-INTEREST INCOME		
Service Charges and Fees	710,350	683,332
Other Non-Interest Income	1,603,602	1,205,228
Net Gain on Sale of Investments	154,257	3,549
Total Non-Interest Income	2,468,209	1,892,109
NON-INTEREST EXPENSE		
General and Administrative:		
Employee Compensation and Benefits	3,111,590	2,865,676
Office Occupancy and Operations	946,886	1,001,360
Share Insurance Premium	123,097	142,130
Other Operating Expenses	2,188,896	1,987,025
Net Loss on Sale of Assets	12,823	7,621
Total Non-Interest Expense	6,383,292	6,003,812
NET INCOME	\$ 1,008,157	\$ 503,739

# SHAREPOINT CREDIT UNION STATEMENTS OF CHANGES IN COMPREHENSIVE INCOME YEARS ENDED DECEMBER 31, 2013 AND 2012

	_	2013	 2012
NET INCOME	\$	1,008,157	\$ 503,739
OTHER COMPREHENSIVE INCOME AVAILABLE FOR SALE SECURITIES			
Unrealized Holding Loss Arising During the Period Reclassification for Gains Included in Net Income		(295,672)	(33,042)
During the Period		(154,257)	 (3,549)
TOTAL OTHER COMPREHENSIVE LOSS		(449,929)	(36,591)
TOTAL COMPREHENSIVE INCOME	\$	558,228	\$ 467,148

# SHAREPOINT CREDIT UNION STATEMENTS OF CHANGES IN MEMBERS' EQUITY YEARS ENDED DECEMBER 31, 2013 AND 2012

	Regular Reserves	Undivided Earnings	Accumulated Other Comprehensive Income	Total
BALANCE AT DECEMBER 31, 2011	\$ 4,464,762	\$ 14,690,269	\$ 543,555	\$ 19,698,586
Net Income	-	503,739	-	503,739
Other Comprehensive Loss			(36,591)	(36,591)
BALANCE AT DECEMBER 31, 2012	4,464,762	15,194,008	506,964	20,165,734
Net Income	-	1,008,157	-	1,008,157
Other Comprehensive Loss			(449,929)	(449,929)
BALANCE AT DECEMBER 31, 2013	\$ 4,464,762	\$ 16,202,165	\$ 57,035	\$ 20,723,962

# SHAREPOINT CREDIT UNION STATEMENTS OF CASH FLOWS YEARS ENDED DECEMBER 31, 2013 AND 2012

	2013			2012	
CASH FLOWS FROM OPERATING ACTIVITIES	<b>^</b>	4 000 457	•	500 700	
Net Income	\$	1,008,157	\$	503,739	
Adjustments to Reconcile Net Income to Net Cash					
Provided by Operating Activities:		074 460		210 002	
Depreciation and Amortization Net Securities Discount/Premium Amortization		274,469		319,992	
		536,117		735,572	
Provision for Loan Losses		284,800		493,659	
Amortization of Net Loan Origination Costs		151,755		523,448	
Loss on Disposal of Assets		12,823		7,621	
Gain on Sale of Investments		(154,257)		(3,549)	
Changes in: Accrued Interest Receivable		1 012		07 090	
Loans Held for Sale		1,913		97,080	
		485,803		(1,034,478)	
Other Assets		(529,359)		955,559 203,020	
Accrued Expenses and Other Liabilities Net Cash Provided by Operating Activities		409,732			
Net Cash Fronded by Operating Activities		2,967,756		1,767,185	
CASH FLOWS FROM INVESTING ACTIVITIES					
Net Decrease (Increase) in Deposits in Other					
Financial Institutions		2,035,000		(343,000)	
Purchase of Securities Available for Sale		(12,241,169)	(	25,035,509)	
Proceeds from Maturities of Securities					
Available for Sale		11,086,627		23,924,683	
Proceeds from Sales of Securities - Available for Sale Loan Originations Net of Principal Collected		347,124		527,556	
on Loans to Members		(12,333,712)		(2,489,934)	
Increase in NCUSIF Deposit		(42,611)		(60,588)	
Increase in Cash Surrender Value of Life Insurance		(137,468)		(137,468)	
Proceeds from Sales of Foreclosed Assets		129,675		282,443	
Expenditures for Property and Equipment		(62,471)		(44,559)	
Net Cash Used by Investing Activities		(11,219,005)		(3,376,376)	
CASH FLOWS FROM FINANCING ACTIVITIES					
Net Increase in Members' Share and Savings Accounts		3,409,049		4,427,345	
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		(4,842,200)		2,818,154	
		(1,012,200)		2,010,101	
Cash and Cash Equivalents at Beginning of Year		12,964,546		10,146,392	
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$	8,122,346	\$	12,964,546	
SUPPLEMENTARY DISCLOSURE OF NON CASH AND CASH FLOW INFORMATION					
Members' Share and Savings Accounts Interest Paid	\$	1,114,215	\$	1,351,916	
Transfers of Loans to Foreclosed Assets	\$	139,287	\$	220,792	
	φ	133,207	φ	220,192	

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## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Nature of Operations

SharePoint Credit Union is a state-chartered cooperative association headquartered in Hopkins, Minnesota, organized in accordance with the provisions of the state of Minnesota for the purpose of promoting thrift among and creating a source of credit for its members.

## <u>Membership</u>

SharePoint Credit Union is open to anyone who lives, works, worships, volunteers, attends school or conducts business in Hennepin, Dakota, and Anoka Counties in Minnesota and over 40 select employee groups and their families.

## Uses of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change in the near term include the valuation of securities, determination of loan losses and the fair value of financial instruments.

#### Financial Instruments with Concentrations of Risk

The Credit Union is exposed to credit risk from a regional economic standpoint because significant concentrations of its borrowers work or reside within a geographical field of membership.

The Credit Union has a concentration of funds on deposit at Alloya Corporate Federal Credit Union of approximately \$6,813,000 and \$11,688,000 at December 31, 2013 and 2012, respectively.

# Cash and Cash Equivalents

Cash and cash equivalents consist of cash on hand and funds due from other financial institutions and brokerage firms. For purposes of the statements of cash flows, the Credit Union considers demand deposit cash accounts, share and daily interest deposit accounts and certificates of deposit with a maturity of three months or less to be cash equivalents.

The Credit Union maintains cash in deposit accounts at financial institutions approved by the board of directors. Accumulated deposits at these institutions, at times, may exceed federally insured limits.

# NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## **Deposits in Other Financial Institutions**

Deposits in other financial institutions include certificates of deposit. These are stated at cost. The certificates of deposit all mature within three years.

## **Securities**

Securities are classified as available for sale and recorded at fair value, with the unrealized gains and losses excluded from earnings and reported in other comprehensive income. Realized gains and losses on securities available for sale are included in other Non-Interest Income or Non-Interest Expense and, when applicable, are reported as a reclassification adjustment in other comprehensive income. Gains and losses on sales of securities are determined using the specific identification method on the trade date. The amortization of premiums and accretion of discounts are recognized in interest income using methods approximating the interest method over the period to maturity.

Declines in the fair value of individual held to maturity and available for sale securities below their cost that are other than temporary result in write-downs of the individual securities to their fair value. The Credit Union monitors the investment security portfolio for impairment on an individual security basis and has a process in place to identify securities that could potentially have a credit impairment that is other than temporary. This process involves analyzing the length of time and the extent to which the fair value has been less than the amortized cost basis, the market liquidity for the security, the financial condition and near term prospects of the issuer, expected cash flows, and the Credit Union's intent and ability to hold the investment for a period of time sufficient to recover the temporary loss. The ability to hold is determined by whether it is more likely than not that the Credit Union will be required to sell the security before its anticipated recovery. A decline in value due to a credit event that is considered other than temporary is recorded as a loss in Non-Interest Income.

# Loans Held for Sale

Loans originated and intended for sale in the secondary market are carried at the lower of cost or fair value. Gains and losses on sales of loans are recognized at settlement dates and are determined by the difference between the sales proceeds and the carrying value of the loans. All sales are made without recourse.

#### Loans, Net

The Credit Union grants consumer, mortgage, construction, and commercial/member business loans to members. A substantial portion of the loan portfolio is represented by mortgage loans to members. The ability of the members to honor their contracts is dependent upon the real estate and general economic conditions comprising the Credit Union's field of membership.

Loans that the Credit Union has the intent and ability to hold for the foreseeable future are stated at unpaid principal balances, less an allowance for loan losses and net deferred loan origination fees and cost. Interest on loans is recognized over the term of the loan and is calculated using the simple-interest method on principal amounts outstanding.

# NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## Loans, Net (Continued)

The accrual of interest on a loan is discontinued at the time the loan is 90 days delinquent. Past due status is based on contractual terms of the loan. In all cases, loans are placed on nonaccrual at an earlier date if collection of principal or interest is considered doubtful.

All interest accrued but not collected for loans that are placed on nonaccrual or charged-off is reversed against interest income. The interest on these loans is accounted for on the cash-basis or cost-recovery method, until qualifying for return to accrual. Loans are returned to accrual status when all principal and interest amounts contractually due are brought current and future payments are reasonably assured.

Loan fees and certain direct loan origination costs are deferred, and the net fee or cost is recognized as an adjustment to interest income using methods approximating the interest method over the estimated life of the loans. The Credit Union does not charge commitment fees.

## Allowance for Loan Losses

The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when management believes the uncollectibility of a loan balance is confirmed. Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The Credit Union's allowance for loan losses is that amount considered adequate to absorb probable losses in the portfolio based on management's evaluations of the size and current risk characteristics of the loan portfolio. Such evaluations consider prior loss experience, the risk rating distribution of the portfolios, the impact of current internal and external influences on credit loss and the levels of nonperforming loans. Specific allowances for loan losses are established for impaired loans on an individual basis. The specific allowances established for these loans are based on a thorough analysis of the most probable source of repayment, including the present value of the loan's expected future cash flow, the loan's estimated market value, or the estimated fair value of the underlying collateral. The general allowance component is based on historical losses adjusted for qualitative factors. The historical loss experience is based on the actual loss history experienced by the Credit Union over the most recent two years. These factors are developed and applied to the portfolio in terms of loan type. The qualitative factors associated with the allowances are subjective and require a high degree of management judgment. These factors include the credit quality statistics, recent economic uncertainty, losses incurred from recent events, and lagging data.

# NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Allowance for Loan Losses (Continued)

Under certain circumstances, the Credit Union will provide borrowers relief through loan restructurings. A restructuring of debt constitutes a troubled debt restructuring (TDR) if the Credit Union for economic or legal reasons related to the borrower's financial difficulties grants a concession to the borrower that it would not otherwise consider. TDR concessions can include reduction of interest rates, extension of maturity dates, forgiveness of principal and/or interest due, or acceptance of other assets in full or partial satisfaction of the debt. The Credit Union considers all aspects of the restructuring to determine whether it has granted a concession to the borrower. An insignificant delay in payment resulting from a restructuring is not deemed to be a concession and would not be considered to be a TDR.

The Credit Union maintains a separate general valuation allowance for homogeneous portfolio segments. These portfolio segments and their risk characteristics are described as follows:

**Consumer:** The consumer loan portfolio is usually comprised of a large number of small loans. Most loans are made directly for consumer purchases. Economic trends determined by unemployment rates and other key economic indicators are closely correlated to the credit quality of these loans. Weak economic trends indicate the borrowers' capacity to repay their obligations may be deteriorating.

**Residential Real Estate:** The degree of risk in residential mortgage lending depends primarily on the loan amount in relation to collateral value, the interest rate, and the borrower's ability to repay in an orderly fashion. These loans generally possess a lower inherent risk of loss than other real estate portfolio segments. Economic trends determined by unemployment rates and other key economic indicators are closely correlated to the credit quality of these loans. Weak economic trends indicate that the borrowers' capacity to repay their obligations may be deteriorating.

**Business:** Business real estate loans generally possess a higher inherent risk of loss than other real estate portfolio segments. Adverse economic developments or an overbuilt market impact commercial real estate projects and may result in troubled loans. Trends in vacancy rates of commercial properties impact the credit quality of these loans. High vacancy rates reduce operating revenues and the ability for the properties to produce sufficient cash flow to service debt obligations. Other business loans are generally underwritten to existing cash flows or inventories of operating businesses. Debt coverage is provided by business cash flows and economic trends influenced by unemployment rates and other key economic indicators are closely correlated to the credit quality of these loans.

# NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## Transfers of Financial Assets and Participating Interests

Transfers of an entire financial asset or a participating interest in an entire financial asset are accounted for as sales when control over the assets has been surrendered. Control over transferred assets is deemed to be surrendered when (1) the assets have been isolated from the Credit Union, (2) the transferee obtains the right (free of conditions that constrain it from taking advantage of that right) to pledge or exchange the transferred assets, and (3) the Credit Union does not maintain effective control over the transferred assets through an agreement to repurchase them before their maturity.

The transfer of a participating interest in an entire financial asset must also meet the definition of a participating interest. A participating interest in a financial asset has all of the following characteristics: (1) from the date of transfer, it must represent a proportionate (pro rata) ownership interest in the financial asset, (2) from the date of transfer, all cash flows received, except any cash flows allocated as any compensation for servicing or other services performed, must be divided proportionately among participating interest holders in the amount equal to their share ownership, (3) the rights of each participating interest holder must have the same priority, (4) no party has the right to pledge or exchange the entire financial asset unless all participating interest holders agree to do so.

# **Off-Balance Sheet Credit Related Financial Instruments**

In the ordinary course of business, the Credit Union has entered into commitments to extend credit. Such financial instruments are recorded when they are funded.

# Foreclosed and Repossessed Assets

Assets acquired through, or in lieu of, loan repossession or foreclosure are held for sale and are initially recorded at fair value (normally no greater than the loan amount) at the date of repossession or foreclosure, establishing a new cost basis. Costs relating to development and improvement of the property are capitalized, whereas costs relating to holding the asset are expensed. Subsequent to repossession or foreclosure, valuations are periodically performed by management and the assets are carried at the lower of carrying amount or fair value less costs to sell. Revenue and expenses from operations and changes in the valuation allowance are included in net expenses.

Foreclosed and repossessed assets totaled approximately \$44,000 and \$27,000 for the years ended December 31, 2013 and 2012, respectively, and are carried in Other Assets in the Statements of Financial Condition.

#### Premises and Equipment, Net

Land is carried at cost. Building, leasehold improvements, furniture, fixtures, and equipment are carried at cost, less accumulated depreciation and amortization. Office furniture and equipment are depreciated using the straight-line method over the estimated useful lives of the assets. The cost of leasehold improvements is amortized using the straight-line method over the terms of the related leases or estimated useful life, whichever is less.

# NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Impairment of Long-Lived Assets

The Credit Union tests long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the carrying amount of an asset to future undiscounted net cash flows expected to be generated by the asset. If such assets are considered to be impaired, the impairment to be recognized is measured by the amount by which the carrying amount of the assets exceeds the fair value of the assets. Assets to be disposed of are reported at the lower of carrying amount or fair value less estimated costs to sell.

## Advertising Costs

Advertising costs totaling approximately \$153,000 and \$195,000 at December 31, 2013 and 2012, respectively, are expensed as incurred.

## NCUSIF Deposit and CCUSF Premium Assessments

The deposit in the National Credit Union Share Insurance Fund (NCUSIF) is in accordance with National Credit Union Administration (NCUA) regulations, which require the maintenance of a deposit by each insured credit union in an amount equal to 1% of its insured shares. The deposit would be refunded to the Credit Union if its insurance coverage is terminated, it converts to insurance coverage from another source, or the operations of the fund are transferred from the NCUA Board.

# Members' Share and Savings Accounts

Members' accounts are subordinated to all other liabilities of the Credit Union upon liquidation. Dividends and interest on members' share and savings accounts, except for interest on certificates of deposit which is set in advance, is based on available earnings at the end of an interest period and is not guaranteed by the Credit Union. Dividend rates on members' share accounts are set by the board of directors, based on an evaluation of current and future market conditions.

#### Members' Equity

The Credit Union is required by regulation to maintain a statutory reserve. This reserve, which represents a regulatory restriction of retained earnings, is established for the purpose of absorbing losses that exceed undivided earnings and other appropriations of undivided earnings. The statutory reserve is not available for the payment of interest.

The Credit Union is subject to various regulatory net worth requirements administered by the NCUA.

#### Comprehensive Income

Comprehensive income consists of net income and other comprehensive income (loss). Accumulated other comprehensive income, also recognized as a separate component of members' equity, includes valuation adjustments for available for sale securities.

# NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## Income Taxes

The Credit Union was exempt, under IRC 501(c)(14), from federal and state income taxes. However, the Credit Union's tax exempt status was revoked effective May 15, 2010 by the Internal Revenue Service (IRS) due to not complying with the Pension Protection Act of 2006 (oversight of filing Form 990 returns for three consecutive years). The taxing authorities have the ability to assess taxes, penalties and interest for any years for which the organization is not considered tax exempt or for which no tax return was filed. The Credit Unions tax exempt status was reinstated February 2013.

The Credit Union filed an application for retroactive reinstatement of their tax exempt status in late December of 2012. However, they have not yet received a response to the application from the IRS. The likelihood of this application being approved is unknown. If the application is not approved, the Credit Union will be required to file corporate tax returns (Form 1120) from the date of revocation of status (May 15, 2010) through the date the application for reinstatement was filed with the IRS in late December 2012. The potential liability if such corporate tax return filings are required is estimated to be between \$285,000 and \$345,000. If the IRS doesn't approve the retroactive reinstatement of tax exempt status, the organization should be considered tax exempt effective as of the date the application was filed with the IRS in late December of 2012.

The Credit Union attempted to file a 2011 Form 990 but it was rejected by the IRS due to their tax exempt status being revoked.

The Credit Union's 2010 and subsequent tax years are open for examination by federal and state taxing authorities.

# **Retirement Plans**

401(k) plan – The Credit Union offers a 401(k) plan for the benefit of its employees. Participation in the plan is limited to employees who meet specified length of service and age limitations. The Credit Union's contributions to the plan for the years ended December 31, 2013 and 2012 was approximately \$52,000 and \$45,000, respectively.

Deferred Compensation Plan [Section 457(b)] – The Credit Union provides a non-qualified 457(b) deferred compensation plan to certain employees who elect to participate. The Credit Union does not contribute to this plan. The deferred compensation accounts are shown as offsetting assets and liabilities on the Credit Union financial statements and are available to creditors in the event of the Credit Union's liquidation. The balances of the deferred compensation arrangement were \$86,000 and \$75,000 as of December 31, 2013 and 2012, respectively.

# NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

## Life Insurance Policies

Life insurance policies held as part of the Credit Union's overall employee benefits plan are carried at net cash surrender value. The balance of life insurance policies as of December 31, 2013 and 2012 were \$3,893,000 and \$3,756,000, respectively, and are included in Other Assets on the Statements of Financial Condition. Income for increases in cash surrender value is recorded in Other Non-Interest Income on the Statements of Income.

## Fair Value Measurements

The Credit Union categorizes its assets and liabilities measured at fair value into a threelevel hierarchy based on the priority of the inputs to the valuation technique used to determine fair value. The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used in the determination of the fair value measurement fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement. Assets and liabilities valued at fair value are categorized based on the inputs to the valuation techniques as follows:

*Level 1* – Inputs that utilize quoted prices (unadjusted) in active markets for identical assets or liabilities that the Credit Union has the ability to access.

*Level 2* – Inputs that include quoted prices for similar assets and liabilities in active markets and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument. Fair values for these instruments are estimated using pricing models, quoted prices of securities with similar characteristics, or discounted cash flows.

*Level 3* – Inputs that are unobservable inputs for the asset or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market activity.

Subsequent to initial recognition, the Credit Union may remeasure the carrying value of assets and liabilities measured on a nonrecurring basis to fair value. Adjustments to fair value usually result when certain assets are impaired. Such assets are written down from their carrying amounts to their fair value.

Professional standards allow entities the irrevocable option to elect to measure certain financial instruments and other items at fair value for the initial and subsequent measurement on an instrument-by-instrument basis. The Credit Union has not elected to measure any existing financial instruments at fair value; however, it may elect to measure newly acquired financial instruments at fair value in the future.

#### Subsequent Events

In preparing these financial statements, the Credit Union has evaluated events and transactions for potential recognition or disclosure through April 16, 2014, the date the financial statements were available to be issued.

## NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Reclassification of 2012 Data**

Data in the 2012 financial statements has been reclassified to conform with the presentation of the 2013 financial statements. This reclassification did not have any change on net income or members' equity.

# NOTE 2 RESTRICTIONS ON REGULATORY EQUITY DEPOSITS AT CORPORATE CREDIT UNIONS

The Credit Union maintains nonperpetual contributed capital accounts (NCA) and perpetual contributed capital accounts (PCC) with Alloya Corporate Federal Credit Union that are uninsured and usually require a multi-year advance notice before withdrawal. Contributed capital accounts with Alloya Corporate Federal Credit Union totaled \$333,000 at December 31, 2013 and 2012, and are classified in Other Assets on the Statements of Financial Condition.

These uninsured deposits are part of the corporate credit unions' regulatory capital and are subject to impairment or loss in the event the corporate credit union is required to merge, is placed into conservatorship, incurs significant losses, or is liquidated. All other deposit balances with corporate credit unions were fully insured by NCUA through December 31, 2013.

# NOTE 3 SECURITIES

#### Available for Sale

The amortized cost and estimated fair value of securities available for sale are as follows:

		Gross	Gross	Estimated
	Amortized	Unrealized	Unrealized	Fair Value
	Cost	Gains	Losses	(Carrying Value)
December 31, 2013				
Federal Agency Securities	\$ 16,157,184	\$ 9,120	\$ (48,793)	\$ 16,117,511
Taxable Municipal Obligations	1,189,493	11,639	-	1,201,132
Asset-Backed Securities	127,241	16	(1,184)	126,073
Corporate Bonds	4,588,889	19,842	(461)	4,608,270
Mortgage-Backed Securities	19,725,680	235,803	(168,947)	19,792,536
	\$ 41,788,487	\$ 276,420	\$ (219,385)	\$ 41,845,522
December 31, 2012				
Federal Agency Securities	\$ 9,105,880	\$ 16,725	\$ (16,411)	\$ 9,106,194
Taxable Municipal Obligations	1,188,445	43,299	-	1,231,744
Asset-Backed Securities	754,040	112,515	(34,390)	832,165
Corporate Bonds	5,420,238	23,183	(9,609)	5,433,812
Mortgage-Backed Securities	24,894,326	467,835	(96,183)	25,265,978
	\$ 41,362,929	\$ 663,557	\$ (156,593)	\$ 41,869,893

## NOTE 3 SECURITIES (CONTINUED)

## Available for Sale (Continued)

Sales of available for sale securities were as follows:

	2013			2012		
Proceeds from Sale	\$	347,000		\$	527,000	
Gross Realized Gains		166,000			4,000	
Gross Realized Losses		12,000			-	

The amortized cost and estimated fair value of securities, at December 31, 2013, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	Available for Sale				
		Estimated			
	Amortized	Fair Value			
	Cost	(Carrying Value)			
Due in One Year of Less	\$ 4,723,319	\$ 4,749,113			
Due After One Year Through Five Years	17,212,247	17,177,800			
	21,935,566	21,926,913			
Asset-Backed and Mortgage-Backed Securities	19,852,921	19,918,609			
	\$ 41,788,487	\$ 41,845,522			

#### **Temporarily Impaired Securities**

Information pertaining to securities with gross unrealized losses aggregated by investment category and length of time that individual securities have been in a continuous loss position is as follows:

	Less Than Twelve Months				G	reater Than	Twel	e Months
		Gross	E	Estimated		Gross	E	Estimated
	U	nrealized		Fair	U	nrealized		Fair
December 31, 2013		Losses Value			Losses		Value	
Federal Agency								
Securities	\$	(30,289)	\$	8,112,530	\$	(18,504)	\$	1,983,970
Asset-Backed								
Securities		-		-		(1,184)		125,598
Corporate Bonds		(461)		1,028,795		-		-
Mortgage-Backed								
Securities		(99,286)		6,456,489		(69,661)		3,399,457
Total Available for Sale	\$	(130,036)	\$	15,597,814	\$	(89,349)	\$	5,509,025

## NOTE 3 SECURITIES (CONTINUED)

#### **Temporarily Impaired Securities (Continued)**

	Less Than Twelve Months				G	e Months		
		Gross	oss Estimated			Gross	E	Estimated
	U	nrealized		Fair	U	nrealized		Fair
December 31, 2012		Losses		Value		Losses		Value
Federal Agency								
Securities	\$	(16,411)	\$	6,059,030	\$	-	\$	-
Asset-Backed								
Securities		-		-		(34,390)		780,544
Corporate Bonds		(9,609)		1,524,860		-		-
Mortgage-Backed								
Securities		(90,718)		9,959,657		(5,465)		762,757
Total Available for Sale	\$	(116,738)	\$	17,543,547	\$	(39,855)	\$	1,543,301

At December 31, 2013, the 28 securities with unrealized losses have depreciated 1.03% from the Credit Union's amortized cost basis. All of these securities are either guaranteed by federal insurance, the U.S. Government, or secured by mortgage loans. These unrealized losses relate principally to current interest rates for similar types of securities. In analyzing an issuer's financial condition, management considers whether the securities are issued by the federal government or its agencies, whether downgrades by bond rating agencies have occurred, and the results of reviews of the issuer's financial condition. As management has the ability to hold securities until maturity or for the foreseeable future for those classified as available for sale, no declines are deemed to be other than temporary.

In general, investments are exposed to various risks, such as interest rate, credit and overall market volatility risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of the investments will occur in the near term and that such changes could be material.

# NOTE 4 LOANS, NET

The composition of loans to members as of December 31 is as follows:

	2013	2012
Consumer:		
Auto and RV	\$ 29,299,167	\$ 24,207,632
Consumer Unsecured	5,558,568	4,657,139
Visa Platinum	7,503,385	7,457,901
Indirect Auto	284,237	539,245
Indirect RV	10,258,981	11,524,918
Share Secured	534,927	596,296
Residential Real Estate:		
Home Equity	24,143,548	25,911,434
First Mortgage	33,545,375	28,447,602
Business:		
Member Business	32,736	274,394
Participations	419,088	889,006
Other Business	9,749,621	5,233,106
Total Loans	121,329,633	109,738,673
Net Deferred Loan Origination Costs	273,350	268,444
Allowance for Loan Losses	(810,610)	(972,614)
Loans, Net	\$ 120,792,373	\$ 109,034,503

The allowance for loan losses and recorded investment in loans is as follows:

December 31, 2013			R					
	C	onsumer	R	eal Estate	Business			Total
Allowance for Loan Losses:								
Balance at Beginning of Year	\$	526,544	\$	385,164	\$	60,906	\$	972,614
Provision for Loan Losses		164,847		154,063		(34,110)		284,800
Loans Charged-Off		(350,016)		(176,479)		-		(526,495)
Recoveries of Loans								
Previously Charged-Off		71,179		8,512		-		79,691
Balance at End of Year	\$	412,554	\$	371,260	\$	26,796	\$	810,610
Ending Balance: Individually								
Evaluated for Impairment	\$	7,650	\$	-	\$	-	\$	7,650
Ending Balance: Collectively								
Evaluated for Impairment	\$	404,904	\$	371,260	\$	26,796	\$	802,960
Loans:								
Ending Balance: Individually								
Evaluated for Impairment	\$	51,924	\$	-	\$	-	\$	51,924
Ending Balance: Collectively								
Evaluated for Impairment	\$	53,387,341	\$	57,688,923	\$	10,201,445	\$ 1	21,277,709

# NOTE 4 LOANS, NET (CONTINUED)

December 31, 2012	Residential							
	C	onsumer	Real Estate Business		Business	Total		
Allowance for Loan Losses:								
Balance at Beginning of Year	\$	644,666	\$	230,202	\$	59,105	\$	933,973
Provision for Loan Losses		228,845		263,013		1,801		493,659
Loans Charged-Off		(428,030)		(122,844)		-		(550,874)
Recoveries of Loans								
Previously Charged-Off		81,063		14,793		-		95,856
Balance at End of Year	\$	526,544	\$	385,164	\$	60,906	\$	972,614
Ending Balance: Individually								
Evaluated for Impairment	\$	15,000	\$	-	\$	-	\$	15,000
Ending Balance: Collectively Evaluated for Impairment	\$	511,544	\$	385,164	\$	60,906	\$	957,614
Loans: Ending Balance: Individually Evaluated for Impairment	\$	42,311	\$	-	\$		\$	42,311
Ending Balance: Collectively Evaluated for Impairment	\$	48,940,820	\$	54,359,036	\$	6,396,506	\$ 1	09,696,362

The following table shows the homogeneous loan portfolio segments allocated by payment activity. Loans are deemed performing if they are less than 90 days delinquent and still accruing interest.

December 31, 2013	Credit Risk Profile by Payment Activity								
		Auto and	Consumer		Visa		Indirect		
Payment Activity		RV	l	Jnsecured		Platinum		Auto	
Performing	\$	29,193,833	\$	5,533,566	\$	7,481,062	\$	284,237	
Non-Performing		105,334		25,002		22,323		-	
Total	\$	29,299,167	\$	5,558,568	\$	7,503,385	\$	284,237	
			Crea	dit Risk Profile	by Pa	ayment Activity			
		Indirect		Share	Home		First		
Payment Activity		RV	Secured			Equity		Mortgage	
Performing	\$	10,149,122	\$	534,927	\$	23,970,959	\$	33,545,375	
Non-Performing		109,859		-		172,589		-	
Total	\$	10,258,981	\$	534,927	\$	24,143,548	\$	33,545,375	
		Credit Risk Profile by Payment Activity							
		Member				Other			
Payment Activity		Business	Pa	articipations		Business		Total	
Performing	\$	32,736	\$	419,088	\$	9,749,621	\$	120,894,526	
Non-Performing		-		-		-		435,107	
Total	\$	32,736	\$	419,088	\$	9,749,621	\$	121,329,633	

# NOTE 4 LOANS, NET (CONTINUED)

December 31, 2012	Credit Risk Profile by Payment Activity								
		Auto and	(	Consumer		Visa	Indirect		
Payment Activity		RV	ι	Jnsecured		Platinum		Auto	
Performing	\$	24,084,525	\$	4,551,705	\$	7,418,329	\$	522,481	
Non-Performing		123,107		105,434		39,572		16,764	
Total	\$	24,207,632	\$	4,657,139	\$	7,457,901	\$	539,245	
			Crec	lit Risk Profile	by Pa	ayment Activity			
		Indirect		Share	Home			First	
Payment Activity		RV	Secured			Equity		Mortgage	
Performing	\$	11,434,207	\$	596,296	\$	25,604,665	\$	28,310,927	
Non-Performing		90,711		-		306,769		136,675	
Total	\$	11,524,918	\$	596,296	\$	25,911,434	\$	28,447,602	
			Crec	lit Risk Profile	by Pa	ayment Activity			
		Member				Other			
Payment Activity		Business	Pa	articipations	Business			Total	
Performing	\$	274,394	\$	889,006	\$	5,233,106	\$	108,919,641	
Non-Performing		-		-		-		819,032	
Total	\$	274,394	\$	889,006	\$	5,233,106	\$	109,738,673	

The following tables show an aging analysis of the loan portfolio by time past due:

December 31, 2013		Accruing Interest			
	Current	30-89 Days Past Due	90 Days or More Past Due	Nonaccrual 90 Days or More Past Due	Total Loans
Auto and RV	\$ 29,055,532	\$ 138,301	\$-	\$ 105,334	\$ 29,299,167
Consumer Unsecured	5,436,412	97,154	-	25,002	5,558,568
Visa Platinum	7,397,930	83,132	-	22,323	7,503,385
Indirect Auto	284,237	-	-	-	284,237
Indirect RV	10,123,495	25,627	-	109,859	10,258,981
Share Secured	534,927	-	-	-	534,927
Home Equity	23,687,351	283,608	-	172,589	24,143,548
First Mortgage	33,545,375	-	-	-	33,545,375
Member Business	32,736	-	-	-	32,736
Participations	419,088	-	-	-	419,088
Other Business	9,749,621	-			9,749,621
	\$ 120,266,704	\$ 627,822	\$-	\$ 435,107	\$ 121,329,633

# NOTE 4 LOANS, NET (CONTINUED)

December 31, 2012		Accruing Interest			
				Nonaccrual	
		30-89	90 Days or	90 Days or	Total
	Current	Days Past Due	More Past Due	More Past Due	Loans
Auto and RV	\$ 23,881,663	\$ 202,862	\$-	\$ 123,107	\$ 24,207,632
Consumer Unsecured	4,457,438	94,267	-	105,434	4,657,139
Visa Platinum	7,325,488	92,841	-	39,572	7,457,901
Indirect Auto	521,746	735	-	16,764	539,245
Indirect RV	11,337,101	97,106	-	90,711	11,524,918
Share Secured	596,296	-	-	-	596,296
Home Equity	25,333,056	271,609	-	306,769	25,911,434
First Mortgage	28,310,927	-	-	136,675	28,447,602
Member Business	274,394	-	-	-	274,394
Participations	889,006	-	-	-	889,006
Other Business	5,233,106		-	-	5,233,106
	\$ 108,160,221	\$ 759,420	\$-	\$ 819,032	\$ 109,738,673

Interest income foregone on nonaccrual loans approximated \$71,000 and \$82,000 for the years ended December 31, 2013 and 2012.

The following tables present information related to impaired loans:

December 31, 2013		ecorded vestment			Related Re		AverageInterestRecordedIncomeInvestmentRecognize		ome	
With An Allowance Recorde Auto and RV	d: \$	51,924	\$	51,924	\$	7,650	\$	47,118	\$	-
December 31, 2012		ecorded vestment	Unpaid Principal Balance		Related Allowance				Interest Income Recognized	
With An Allowance Recorde Auto and RV	d: \$	42,311	\$	42,311	\$	15,000	\$	27,889	\$	721

The Credit Union does not have material commitments to lend additional funds to borrowers with loans whose loans are in nonaccrual.

The Credit Union has not entered into any troubled debt restructurings during the years ending December 31, 2013 and 2012.

# NOTE 5 PROPERTY AND EQUIPMENT, NET

The Credit Union's property and equipment is summarized as follows:

	December 31,				
	2013			2012	
Land	\$	44,670	\$	44,670	
Building		558,686		558,686	
Office Furniture and Equipment		2,224,245		2,212,835	
Leasehold Improvements		49,639		49,639	
Subtotal		2,877,240		2,865,830	
Less: Accumulated Depreciation/Amortization		(2,358,808)		(2,135,400)	
Total	\$	518,432	\$	730,430	

Depreciation expense for the years ended December 31, 2013 and 2012 was \$274,469 and \$319,992, respectively.

#### Lease Commitments

The Credit Union is obligated under noncancelable operating leases for office space in Minnesota. Net rent expense under operating leases, included in occupancy expenses, was approximately \$242,000 and \$265,000 for the years ended December 31, 2013 and 2012, respectively.

The required minimum rental payments under the terms of these noncancelable leases at December 31, 2013, are as follows:

Year Ended December 31,	 Amount
2014	\$ 241,550
2015	242,350
2016	116,500
2017	57,400
2018	40,800
Thereafter	 583,400
Total	\$ 1,282,000

## NOTE 6 MEMBERS' SHARE AND SAVINGS ACCOUNTS

Members' share and savings accounts are as follows:

	December 31,				
	2013	2012			
Share Savings	\$ 39,042,124	\$ 35,449,052			
Share Drafts	15,471,963	14,100,646			
Money Market	39,475,351	38,129,699			
IRA Deposits	4,015,159	4,322,722			
Other Deposits	80,353	74,514			
Share and IRA Certificates	62,074,232	64,673,500			
Total	\$ 160,159,182	\$ 156,750,133			

The aggregate amounts of certificates in denominations of \$100,000 or more were approximately \$18,018,007 and \$18,658,000 at December 31, 2013 and 2012, respectively.

Overdrawn share accounts reclassified to unsecured loans to members totaled \$31,000 and \$21,100 at December 31, 2013 and 2012, respectively.

As of December 31, 2013, scheduled maturities of share and IRA certificates are as follows:

Year Ending December 31,	Amount
2014	\$ 32,612,373
2015	13,679,295
2016	5,668,693
2017	5,223,309
2018	4,890,562
Total	\$ 62,074,232

Member accounts are insured to at least \$250,000 by the National Credit Union Share Insurance Fund (NCUSIF). The NCUSIF is a federal insurance fund backed by the full faith and credit of the U.S. government.

The Credit Union also offers insurance through Excess Share Insurance, a private company, on accounts that exceed \$250,000, up to \$350,000 and that meet certain requirements specified in the contract.

#### NOTE 7 BORROWED FUNDS

At December 31, 2013 and 2012, the Credit Union had an available line of credit of \$16,650,000 and \$9,990,000 with Alloya Corporate Federal Credit Union. The interest rates applied on any borrowing are determined on that date. Substantially all of the assets and earnings of the Credit Union are pledged as collateral on the line of credit. There were no balances outstanding on this line at December 31, 2013 and 2012.

## NOTE 8 REGULATORY NET WORTH REQUIREMENTS

The Credit Union is subject to various regulatory capital requirements administered by the NCUA. Failure to meet minimum capital requirements can initiate certain mandatory, and possibly additional discretionary, actions by regulators that, if undertaken, could have a direct material effect on the Credit Union's financial statements. Under capital adequacy regulations and the regulatory framework for prompt corrective action, the Credit Union must meet specific capital regulations that involve quantitative measures of the Credit Union's assets, liabilities, and certain off-balance-sheet items as calculated under U.S. generally accepted accounting principles. The Credit Union's capital amounts and net worth classifications are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Credit Union to maintain minimum ratios (set forth in the table below) of net worth to total assets (as defined by the regulation). Credit unions are also required to calculate a Risk-Based Net Worth Requirement (RBNWR) which establishes whether or not the Credit Union will be considered "complex" under the regulatory framework. The Credit Union's RBNWR ratio using the quarter end assets as of December 31, 2013, the most recent quarterly regulatory filing date, was 5.50%. The minimum ratio to be considered complex under the regulatory framework is 6.00%. Management believes, as of December 31, 2013, that the Credit Union meets all capital adequacy requirements to which it is subject.

As of December 31, 2013, the most recent call reporting period, the NCUA categorized the Credit Union as "well capitalized" under the regulatory frame work for prompt corrective action. To be categorized as "well capitalized" the Credit Union must maintain a minimum net worth ratio of 7% of assets. There are no conditions or events since that notification that management believes have changed the institutions category.

	 Actua	ıl	To be Adeq Capitalized Prompt Corr Action Prov	Under rective	To be Well Cap Under Prompt C Action Prov	Corrective
	 Amount	Ratio	Amount	Ratio	Amount	Ratio
December 31, 2013 Net Worth	\$ 20,666,927	11.33%	\$ 10,944,610	6.00%	\$ 12,768,711	7.00%
Risk-Based Net Worth Requirement	\$ 10,032,559	5.50%	N/A	N/A	N/A	N/A
December 31, 2012 Net Worth	\$ 19,658,770	11.04%	\$ 10,681,989	6.00%	\$ 12,462,321	7.00%
Risk-Based Net Worth Requirement	\$ 9,026,281	5.07%	N/A	N/A	N/A	N/A

The Credit Union's actual capital amounts and ratios are also presented in the table.

## NOTE 8 REGULATORY NET WORTH REQUIREMENTS (CONTINUED)

Because RBNWR at December 31, 2013, 5.50%, is less than the regulatory net worth ratio of 11.33%, the Credit Union retains its original category. Further, in performing its calculation of total assets, the Credit Union used the quarter-end balance option, as permitted by regulation.

# NOTE 9 RELATED PARTY TRANSACTIONS

Included in loans receivable at December 31, 2013 and 2012, are loans to the Credit Union's Board of Directors, Committee Members and Senior Executive Staff of approximately \$755,000 and \$1,021,000, respectively. The aggregate principal advances and principal repayments are not significant.

Deposits from the Credit Union's Board of Directors, Committee Members and Senior Executive Staff held by the Credit Union at December 31, 2013 and 2012, are approximately \$1,098,000 and \$1,271,000, respectively.

## NOTE 10 COMMITMENTS AND CONTINGENT LIABILITIES

#### **Off-Balance Sheet Activities**

The Credit Union is a party to conditional commitments to lend funds in the normal course of business to meet the financing needs of its members. These commitments represent financial instruments to extend credit which include lines of credit, credit cards, and home equity lines that involve, to varying degrees, elements of credit and interest rate risk in excess of amounts recognized in the financial statements.

The Credit Union's exposure to credit loss is represented by the contractual notional amount of these instruments. The Credit Union uses the same credit policies in making commitments as it does for those loans recorded in the financial statements.

The following financial instruments were outstanding whose contract amounts represent credit risk:

	December 31,						
	2013			2012			
Commitments to Grant Collateralized Loans							
Home Equity Lines of Credit	\$	8,483,884	\$	7,149,761			
Commercial Real Estate		676,741		643,859			
Unfunded Unsecured Commitments Under							
Lines of Credit							
Overdraft Protection		846,005		849,900			
Lines of Credit		2,177,944		2,005,124			
Credit Card Commitments		23,503,770		20,039,649			
	\$	35,688,344	\$	30,688,293			

## NOTE 10 COMMITMENTS AND CONTINGENT LIABILITIES (CONTINUED)

## **Off-Balance Sheet Activities (Continued)**

Commitments to extend credit are agreements to lend to a member as long as there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Because many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. The Credit Union evaluates each member's creditworthiness on a case by case basis. The amount of collateral obtained if deemed necessary by the Credit Union upon extension of credit is based on management's credit evaluation of the counterparty. Collateral held varies but may include consumer assets, residential real estate and member share balances.

Unfunded commitments under revolving credit lines and overdraft protection agreements are commitments for possible future extensions of credit to existing customers. These lines of credit are uncollateralized and usually do not contain a specified maturity date and may not be drawn upon to the total extent to which the Credit Union is committed.

#### Legal Contingencies

The Credit Union is a party to various collection related legal actions normally associated with financial institutions, the aggregate effect of which, in management's opinion, would not be material to the financial condition of the Credit Union.

## NOTE 11 FAIR VALUE

#### **Recurring Basis**

The Credit Union uses fair value measurements to record fair value adjustments to certain assets and liabilities and to determine fair value disclosures. For additional information on how the Credit Union measures fair value refer to Note 1 - Summary of Significant Accounting Policies. The following tables present the balances of the assets and liabilities measured at fair value on a recurring basis as of December 31, 2013 and 2012:

December 31, 2013	Level 1		Level 2	Lev	el 3	Total	
Assets:							
Available for Sale Securities:							
Federal Agency Securities	\$	-	\$ 16,117,511	\$	-	\$ 16,117,511	
Taxable Municipal Obligations		-	1,201,132		-	1,201,132	
Asset-Backed Securities		-	126,073		-	126,073	
Corporate Bonds		-	4,608,270		-	4,608,270	
Mortgage-Backed Securities		-	19,792,536		-	19,792,536	
457(b) Non-Qualified Plan							
Assets		-	85,989		-	85,989	
Total Assets	\$	-	\$ 41,931,511	\$	-	\$ 41,931,511	
December 31, 2012	Lev	el 1	Level 2	Lev	el 3	Total	
Assets:							
Available for Sale Securities:							
Federal Agency Securities	\$	-	\$ 9,106,194	\$	-	\$ 9,106,194	
Taxable Municipal Obligations		-	1,231,744		-	1,231,744	
Asset-Backed Securities		-	832,165		-	832,165	
Corporate Bonds		-	5,433,812		-	5,433,812	
Mortgage-Backed Securities		-	25,265,978		-	25,265,978	
457(b) Non-Qualified Plan							
Assets		-	75,034		-	75,034	
Total Assets	\$	-	\$ 41,944,927	\$	-	\$ 41,944,927	

## NOTE 11 FAIR VALUE (CONTINUED)

#### **Investment Securities**

When available, the Credit Union uses quoted market prices to determine the fair value of securities; such items are classified in Level 1 of the fair value hierarchy. For the Credit Union's securities where quoted prices are not available for identical securities in an active market, the Credit Union determines fair value utilizing vendors who apply matrix pricing for similar bonds where no price is observable or may compile prices from various sources. These models are primarily industry-standard models that consider various assumptions, including time value, yield curve, volatility factors, prepayment speeds, default rates, loss severity, current market and contractual prices for the underlying financial instruments, as well as other relevant economic measures. Substantially all of these assumptions are observable levels at which transactions are executed in the marketplace. Fair values from these models are verified, where possible, against quoted market prices for recent trading activity of assets with similar characteristics to the security being valued. Such methods are generally classified as Level 2. However, when prices from independent sources vary, cannot be obtained or cannot be corroborated, a security is generally classified as Level 3.

## Deferred Compensation

457(b) non-qualified plan assets are invested in a variable annuity contract. The underlying assets are marketable securities. These are classified as Level 2 of the fair value hierarchy.

#### Financial Instruments

Disclosure of fair value information about financial instruments, for which it is practicable to estimate that value, is required whether or not recognized in the statements of financial condition. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimate of future cash flows. In that regard, the derived fair value estimates cannot be substantiated by comparison to independent markets and, in many cases could not be realized in immediate settlement of the instruments. Certain financial instruments with a fair value that is not practicable to estimate and all non-financial instruments are excluded from the disclosure requirements. Accordingly, the aggregate fair value amounts presented do not necessarily represent the underlying value of the Credit Union.

## NOTE 11 FAIR VALUE (CONTINUED)

## Financial Instruments (Continued)

The following disclosures represent financial instruments in which the ending balances at December 31, 2013 and 2012 are not carried at fair value in their entirety on the statements of financial condition.

**Cash and Cash Equivalents and Deposits in Other Financial Institutions:** The carrying amounts reported in the statement of financial condition for cash and cash equivalents and deposits in other financial institutions approximate those assets' fair values.

**Loans, Net**: Fair value is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with similar credit ratings and for the same remaining maturities. Loan prepayments are assumed to occur at a similar rate as in previous periods.

Accrued Interest Receivable: Accrued interest receivable represents interest on loans and investments. The carrying amount of accrued interest receivable approximates fair value.

*Members' Share and Savings Accounts*: The fair value of demand deposit accounts is the amount payable on demand at the reporting date. The fair value of share certificates is estimated by discounting the future cash flows using the market rates offered as of December 31 for similar deposits with the same remaining maturities.

*Loan Commitments*: The Credit Union has entered into variable rate loan commitments at December 31, 2013 and 2012. The Credit Union charges no fees for these commitments. Because the rates at which these commitments are entered into do not significantly differ from market rates, they have no quantifiable value.

# NOTE 11 FAIR VALUE (CONTINUED)

# **Financial Instruments (Continued)**

The following table presents the carrying amounts and estimated fair values of the Credit Union's financial instruments at December 31:

		2013				2012				
	Carrying Amount		Fair Value		Carrying Amount		Fair Value			
Financial Assets										
Cash and Cash Equivalents	\$	8,122,346	\$	8,122,346	\$	12,964,546	\$	12,964,546		
Deposits in Other										
Financial Institutions		3,620,000		3,620,000		5,655,000		5,655,000		
Loans, Net		120,792,373		122,797,769		109,034,503		111,364,687		
Accrued Interest Receivable		402,310		402,310		404,223		404,223		
Financial Liabilities										
Members' Share and										
Savings Accounts	\$	160,159,182	\$	160,656,267	\$	156,750,133	\$	157,470,475		